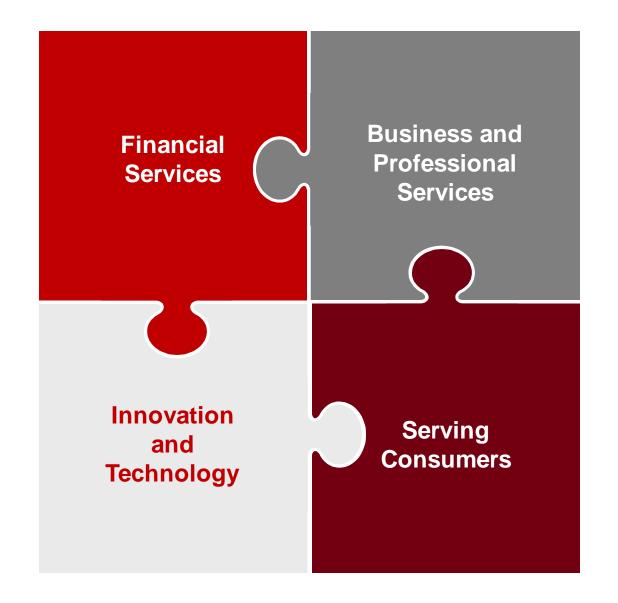


## **GBA Business Opportunities from Hong Kong**



## Hong Kong's Strategic Position in the GBA



B2C:

86 million increasingly wealthy consumers

1-hour circle



**B2B**:

Leading and innovative enterprises



R&D in HK, Manufacturing in Dongguan



FS in HK, Operations in Guangzhou



Joint R&D in SZ & HK



asean

GBA-ASEAN: Companies "going global" via Hong Kong create demand for business & professional services

Increasing connectivity between the two regions, further fuelled by RCEP, driving and creating new opportunities to Hong Kong

## **GBA Policy Formulation**





- Central Government published the Outline Development Plan in 2019
- Vice Premier of the State Council, Mr Han Zheng, chairs the Leading Group for the Development of the GBA
- GBA cities makes policy proposals to the Leading Group
- Chambers can provide suggestions through the International Business Committee

## InvestHK-PwC – Practical Guide for Setting Up In The GBA





17 May 10am – 11:30 am



19 May 8 am – 9:00am



20 May 20 4 pm – 5:30pm

- Latest developments in the GBA in
  - innovation and technology
  - financial services
  - business and professional services
  - lifestyle and creatives industries and
  - aviation
- Advice on winning strategies to succeed in the GBA
- Tips on government policies
- Advice on facilitation measures
- Case studies
- Publication in early June and 3 webinars in 17-20 May

#### InvestHK – GBA Investment Promotion

# **GBA Business Development team, InvestHK**

- Dedicated team
- Promote the business advantages of GBA in collaboration with GBA cities
- Sharing investment landscape, business supporting policies/updates and business opportunities in the GBA cities

LinkedIn Articles on GBA Insights



22nd Plenary of Hong Kong / Guangdong Co-operation Joint Conference

Conterence	
Published on May 17, 2021	
David W. Head of Greater Bay Area Business Development at Invest Hong Kong	38 articles + Follow
The 22nd Plenary of Hong Kong/Guangdong Co-operation Joint Co HKSAR Chief Executive Mrs Carrie Lam and Governor of Guango	
Xingrui, was held on 14 May.	

Some of the progress made and the directions for future co-operation are set out belo

### Pan-Greater Bay Area Inward Investment Liaison Group

- Established in 2021
- Enable InvestHK and its counterparts in other cities in the GBA to develop joint inward investment propositions
- Four major areas of cooperation with GBA cities including:
  - joint propositions
  - joint events
  - joint promotion materials and
  - joint sharing of best practices

Dedicated GBA website www.gba.investhk.gov.hk





#### **Get in Touch**

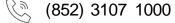
**Stephen Phillips Director-General of Investment Promotion** 

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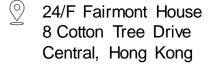








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